

BITS & PIECES

Chapter 65 Website:

[www.aspechapter65.org](http://www.aspechapter65.org)

**Merry Christmas and Happy Holidays to all**

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**Points of Interest**

- ASPE Christmas Party:** For those of you that braved the snow on Tuesday the 16th, your Board of Directors thanks you. A lot of planning and time goes into our programs and special thanks goes to Chad David and Rick Lehman for their time spent on setting everything up. The turn out was close to 30 and all had a good time in spite of the snow storm. It is good to get together with friends and family at this time of year.
- Certification:** Due to a conflict with the BCA meeting in January, the Board elected to move our certification luncheon to the 22nd of January instead of the 15th. The 21st of January will be the last day to submit Certification Applications for the March Certification Cycle so our meeting will be after the cut-off date. Contact Don Bobay, our Certification Committee Chair, for further information. ASPE's Certification program provides the estimator with the highest level of accomplishment, both in personal worth and in industry recognition as a registered CPE.
- Local Plan Room:** Excellence Alliance has opened an online plan room in the new BCA office to serve Northeast Indiana estimators, suppliers and designers. Call 483-9596 for information.

**CURRENT NEWS-AND-EVENTS**

**New Members:**

Welcome to Jim Robinson of Morris and Sons Roofing. Jim was a previous member of Chapter 65 a few years ago and has come back to the fold. See our chapter website for current members, phone numbers and email addresses.

**Smart Alliance:**

Washington, DC, December 10, 2008 - The American Society of Professional Estimators today signed an agreement in partnership with the National Institute for Building Sciences (building SMART Alliance), The Association for the Advancement of Cost Engineering, The Associated Builders and Contractors, The Royal Institute of Quantity Surveyors, The General Services Administration, The Army Corp of Engineers and other organizations to survey estimator and cost professionals with regard to BIM estimating. A full report REGARDING THE Cost Engineering & Estimating Memorandum of Agreement (copy below) will be found on the ASPE National website homepage by January 1, 2009.

**Estimating Today:** One of APE's official publications offered to each member, "Estimating Today", has an article this month



*The American Society of Professional Estimators- serving the community with Education, Professionalism, Certification, Ethics and Fellowship*

on CMR. (Construction Risk Management) This tool is being successfully used to provide the "highest quality for the dollars expended" to your clients. This article will provide you with the necessary foundation to approach your new client and sell them on a team concept. A Team Concept that provides project control, eliminates most cost overruns, guarantees the price of the project and provides a level

playing field for the contractor and subcontractors. To read this article, if you are not a member, contact one of the ASPE chapter members or better yet, join our fine organization and enjoy our quality publications, estimating educational opportunities, leadership opportunities and the personal reward of professional certification available only through the American Society of Professional Estimators. (continued on page 3) .

**PROGRAMS FOR 2008– 2009**

All educational programs are held at the "Elks" located on Huguenard Road. We start promptly at 11:50 AM with a mixer at 11:30. Most programs will run for 45 to 60 minutes. Lunch is concurrent with the program with each person buying their own lunch.  
**Contact Chad David @ 490-7449 for reservations.**

- January 22nd, 2009**  
Estimating Standards & Certification
- February 19th, 2009**  
On Line Plan Rooms
- March 19th, 2009**  
IDEM/Sediment
- April 16th, 2009**  
Bid Ethics—Baker & Daniels

- May 14th, 2009**  
Golf Outing—The Elks
- June ???, 2009**  
Tin Hats game at Parkview Stadium with guided tour.
- Summer Haitus—Enjoy !

If you need additional information on an individual program or wish to suggest a program for next year, please contact Rick Lehman at 693-2163

## CHAPTER TIDBITS

**BCA Construction and Design Expo:** Chapter 65 will be manning a booth at this years Expo in March. Last year the BCA office graciously allowed us to share a booth with them and we greatly appreciated that as an opportunity to "test the waters" This year we will have our own booth. The date is approximately 10 weeks from now allowing us to put together a good PR presentation. If any of our members would like to volunteer ideas or would like to volunteer for a 4 or 5 hour segment, we would love to hear from you. Contact Chad David, Rick Lehman or Jay Lamos as soon as possible.

**SPE Standard Estimating Practices Manual 7th Edition** now available: Go to the following [http://www.aspenational.org/osCommerce/catalog/product\\_info.php?products\\_id=48](http://www.aspenational.org/osCommerce/catalog/product_info.php?products_id=48)  
The American Society of Professional Estimators' new Seventh Edition of Standard Estimating Practice is available to individuals or groups who have an interest in a "how-to" reference manual on the practice of estimating construction projects. This reference volume includes basic information applicable to all aspects of the practice of estimating and also includes specific information on a wide variety of specialty estimates ar-

ranged in a CSI format. The 7th Edition of ASPE's Standard Estimating Practice manual will make a great addition to your estimating library as a ready reference or teaching aid.  
**ASPE "Recommended Bidding Procedures Manual"** Plug in this link for a great information manual on Recommended Bidding procedures. The manual comes in a PDF file and is concise and informative. Some of the chapter headings are: Bidding Documents, Unit Prices, Addenda's, Bid Bonds, Retainage, Construction Schedule, Liquidated Damages and many, many more.  
<http://www.aspenational.org/RecommendedBiddingProcedures.htm>

**Design Cost Data Magazine**  
Design Cost Data magazine is the industry source for actual building construction cost. Each issue holds projects submitted by architects and contractors with their actual, documented cost to build in case study format. And when coupled with DCD's cost escalators and regional modifiers each case study can be cost modeled to the user's bid date and location. Read DCD now online in its entirety. Go to website : <http://viewer.zmags.com/publication/e85fc03c#/e85fc03c/1> for your preview. Join the electronic age and become educated.

### ASPE Chapter 65 Standing Committees:

<b>Programs:</b>	<b>Rick Lehman - Chair</b> (693-2163)	<b>Web Site:</b>	<b>Mike Schenkel - Chair</b> (423-3361)
<b>Membership:</b>	<b>Don Bobay - Chair</b> (483-6473)	<b>Newsletter:</b>	<b>Jay Lamos - Chair</b> - (blacktoper@verizon.net)
<b>Certification &amp; Standards:</b>	<b>Don Bobay - Chair</b>	<b>Publications:</b>	<b>Chad David - Chair</b> (490-7449)
<b>Education:</b>	<b>Martyn Blundall - Chair</b>	<b>Public Relations &amp; Industry Awareness:</b>	<b>Sam McClintock - Chair</b>
<b>Finance:</b>	<b>Sam McClintock - Chair</b>	<b>Awards &amp; Bylaws:</b>	<b>Chad David - Chair</b>

**Note:** The committee members listed above are volunteer chairpersons only. Individual committee members are needed. Please pick out a committee you feel you can contribute to and call that committee chair. If we get no volunteers, we will appoint members.

 ESTIMATING TODAY is the monthly news-magazine for our Society, reaching thousands of senior level estimators across the USA. This is the major communication tool of the Society to its members, so it is extremely well read. Previous editions of Estimating Today are posted back to 2004 and topics are listed for a quick scan. Learn more about your area of interest by seeing how your fellow members have offered their interpretations: <http://www.aspenational.org/EstimatingToday>. Join ASPE and let this publication become part of your resource library today.

If you have any information that we can include in our newsletter about awards, recognition, accomplishments or any other items of interest about our members, members' companies or personal achievements, please contact one of the board members or call Jay Lamos @ 610-1272.

## CURRENT NEWS-AND-EVENTS— (CONTINUED)

### eBid eXchange and Sage Timberline Estimating

Seattle, WA – December 17, 2008 – Having been accepted into the Sage Timberline Estimating Development partner program in 2008, eBid Systems has announced an early 2009 release for its eBid eXchange – Sage Timberline Estimating connector (XT Connector). The XT Connector will provide a seamless integration between its eBid eXchange bid management system and the industry-leading Sage Timberline Estimating program. The initial release of the XT Connector will provide automated, bi-directional synchronization of the Timberline Address Book with the online vendor database in eBid eXchange. Using an automated web service, contact information entered and updated in either

system will be automatically synchronized between the applications on a regular basis. For new customers of eBid eXchange, this will allow them to immediately populate the eBid eXchange vendor database with records from their Timberline Address Book. Use of the XT Connector will eliminate the need to re-enter subcontractor records in multiple systems. Work on additional integrations with Sage Timberline Estimating will begin in early 2009. The next phase of improvements to the XT Connector will focus on the ability to upload a project estimate into eBid eXchange, receive online bids from vendors in eBid eXchange, and import the bid and award data into Sage Timberline Estimating.

**General Services Administration (GSA) Recognizes ASPE Certification**—Washington, DC. The GSA Document PER-120 (Professional Estimating

Requirements for Public Building Service) has recently been revised and approved by the GSA National Office in Washington, D.C. They are in the process of printing 40,000 copies. This document will be given out to the A-E Community in the coming months and also will be available within the web. Please search in [www.gsa.gov](http://www.gsa.gov) until the exact website has been established.

The GSA has expanded its estimator qualification provision: "Although not required, certification by the American Society of Professional Estimators (ASPE) as a Certified Professional Estimator or Cost Engineer by the Association for Advancement of Cost Engineering (AACE), is supporting evidence of an estimator's qualification." "The standards of practice described within the Canons of Ethics, published by the American Society of Professional Estimators (ASPE) shall be applied to all estimating services.

**(College Station, Texas) – SmartBidNet**, a construction industry bid management software, is finding its place in construction offices across the U.S. and Canada. Older software packages put out by the large software firms are slow and cumbersome, according to SmartBidNet users. Most importantly, they don't have SmartBidNet's simple-to-use, instant uploading, and real-time reporting features. SmartBidNet is a construction bid invitation and bid management software for general contractors that uses the internet to provide secure access and online collaboration to subcontractors and suppliers for seamless coordination in construction project bidding. Its user-friendly interface and straightforward design add value and simplicity to construction bidding to save time and money by making it easier to create bid projects, invite subcontractors to bid, and manage their responses. More information about SmartBidNet is at <http://www.smartbidnet.com>

### **ASPE's goals for 2009:**

**The Society:** "In 2009 we'll be looking to focus our chapter's attentions on development of programs and events which will be most relevant to the younger estimator. We'll be sending out successful program ideas from chapters to other chapters. We'll be using modern technology and industry partnerships to bring more "micro programming" educational opportunities to the membership. We have chapters in development in 16 areas around the United States and we aim to see at least ½ of them move to regular meetings. ASPE is working on partnerships with AGC National, our estimating academy programs will hit 3 cities in the next year, with CSI to study the benefits of certification to company profits and with AACE, ABC and RICS in BIM studies. . . ."— (This is an excerpt from a letter to all ASPE members from our Executive Director—Ed Walsh"

**The Chapter:** Your Board of Directors is excited about our future as we develop new programs and move into new leadership roles. Rising on the horizon are opportunities to development a viable cooperative student chapter at IPFW, entering into interactive relationships with other new and existing organizations here in Fort Wayne and Northern Indiana and becoming a responsive and responsible part of the construction community in this area. With the valuable input from our diversified board and our new and existing members, we will continue to be the main source for construction estimating resources in Fort Wayne and Allen County.

### **Board of Directors**

#### **Officers:**

**President - Jay Lamos**  
**V. President - Rick Lehman**  
**Secretary - Chad David**  
**Treasurer - Sam McClintock**

#### **Directors:**

**Martyn Blundall**  
**Mike Schenkel**  
**Mike Peters**  
**Don Bobay**  
**D. J. Marshall ( Honorary Member— IUPUFW Rep)**